

Team Manager Opportunity

Build a strong “supplemental income” by developing and leading a small marketing team.

Bonus Income Potential:

Team Manager bonus %'s are based on month-to-month GQV.

Maximum Team Manager Bonus:

- Below 5,000 GQV = 22%
- 5,000 - 5,999 GQV = 28%
- 6,000 - 6999 GQV = 30%
- 7,000+GQV = 32%

Determine your own paycheck!

To qualify to receive Monthly Group Bonus:
250 PQV or two activated dealers or one Success Pack

TEAM MANAGER (“TM”)

Qualifications:

1. Achieve 7,500 GQV in any three consecutive months
- and-
2. Develop four Legs of 250 QV

Personal Sales Profits are highest at this level:



TM earns 4 – 14% on Distributor Legs

TM earns 10 – 20% on Master Dealer Legs

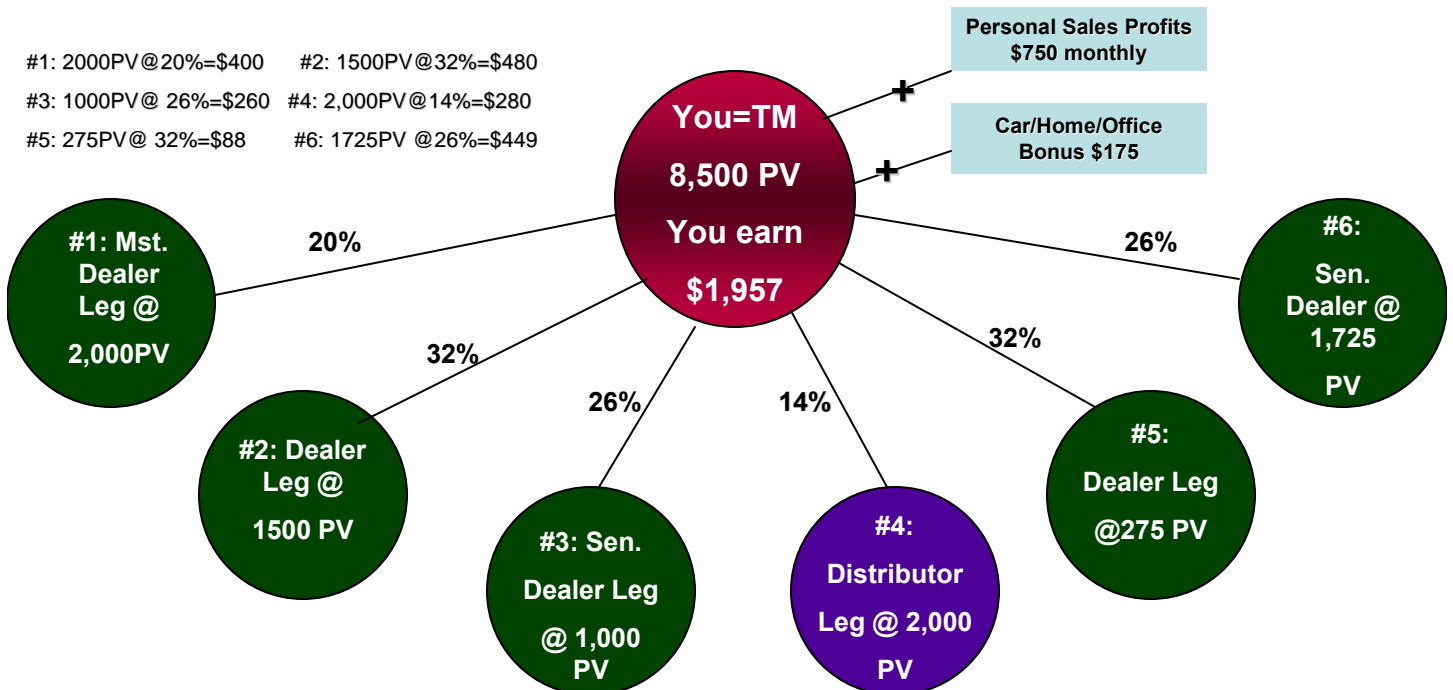
TM earns 16 – 26% on Senior Dealer Legs

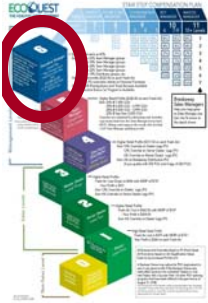
TM earns 22 – 32% on Dealer Legs

For illustration purposes only:

\$35,000 annual income model for a Team Manager

- #1: 2000PV @ 20% = \$400 #2: 1500PV @ 32% = \$480
 #3: 1000PV @ 26% = \$260 #4: 2,000PV @ 14% = \$280
 #5: 275PV @ 32% = \$88 #6: 1725PV @ 26% = \$449





Executive Manager Opportunity

Build a strong "CEO" career-level income by focusing on finding and developing Managers and Leaders.

EXECUTIVE MANAGER

Qualifications:

- Become a Team Manager.
- Achieve 20,000 GQV in any 90 day period
AFTER becoming a Team Manager.

Managers can earn income and benefits in FOUR AREAS:

#1

Monthly Group Bonus:

Executive Managers qualify to earn the highest Open Group Bonus %s in EcoQuest:

**Earn 10-20% on
Team Manager Legs PV**

**Earn 24% on Distributor
Legs PV**

**Earns 30% on
Master Dealer Legs PV**

**Earns 36% on
Senior Dealer Legs PV**

**Earns 42% on Dealer
Legs PV**

**Even earns 20%
on personal purchases**

To qualify for monthly
Open Group Bonus:
500 PQV or two activated
dealers or one Success Pack

#2

Overrides for developing Executive Manager groups

1st level E.M. = 8% PV override

2nd level E.M. = 4% PV override

3rd level E.M. = 2% PV override

4th level E.M. = 1% PV override

5th level E.M. = ½% PV override

6th level E.M. = ¼% PV override

7th level E.M. = ¼% PV override

To qualify for monthly
Executive Manager Overrides:
Four Legs of 500 QV

#3

Profits:

Even though Executive Managers focus their efforts on Leadership and Management activities, they also earn the highest profit margins on the products they personally sell.



#4

Manager Incentives:

Bonus Car

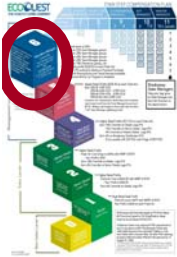


Profit-sharing



Travel





For illustration purposes only:

\$95,000 annual income model for an Executive Manager

Open Group Leg Bonus:

Leg Rank:

- Leg #1: 8,000PV @ 10% = \$ 800 T.Manager
- Leg #2: 4,000PV @ 30% = \$1,200 Mst Dealer
- Leg #3: 4,200PV @ 24% = \$1,008 Distributor
- Leg #4: 1,500PV @ 42% = \$ 630 Dealer
- Leg #5: 5,500PV @ 14% = \$ 770 T.Manager
- Leg #6: 1,500PV @ 36% = \$ 540 Sen Dealer
- Leg #7: 3,000PV @ 30% = \$ 900 Mst Dealer
- Leg #8: 800PV @ 42% = \$ 336 Dealer
- Leg #9: 8,500PV @ 10% = \$ 850 T.Manager

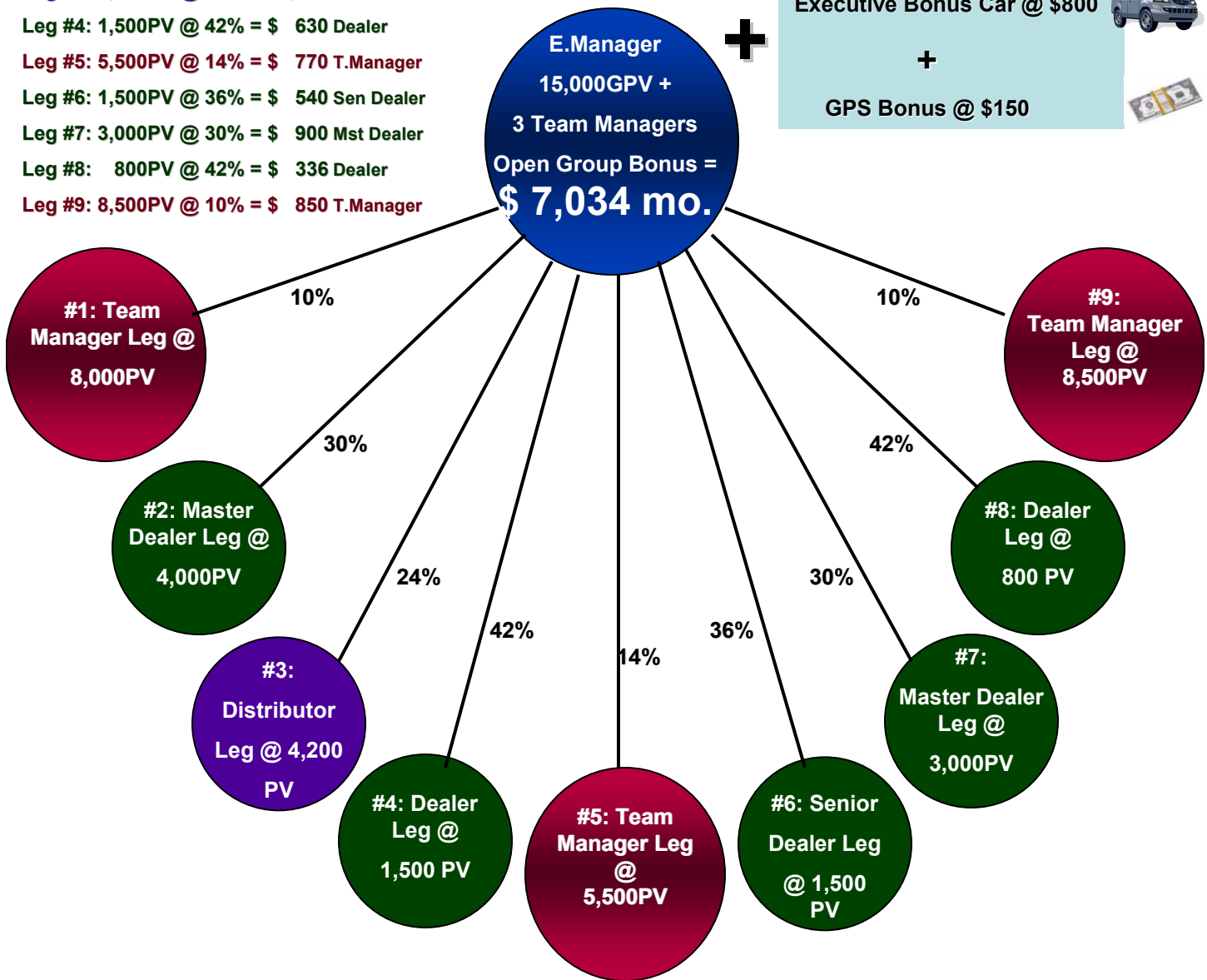
Performance Perks:

Executive Bonus Car @ \$800



+

GPS Bonus @ \$150



ADDITIONAL INCOME for Executive Managers:

Monthly "Overrides" for developing Executive Managers can add thousands of \$\$ per month in additional income!